

Brian P. Winfield, Sr.



- Estate Conservation Strategies
- Executive Benefits Design
- Retirement Income Planning
- Business Succession Strategies
- Insurance Needs Analysis
- Charitable Giving Strategies

Winfield & Associates

277 Bendix Rd., Suite 500
Virginia Beach, Virginia 23452
757-340-0103 (direct)
757-340-9777 ext. 309
bpwinfield@winfieldins.com

Brian Winfield has been part of the insurance industry and a member of NAIFA of Norfolk for over 39 years. He is a past president of the Virginia Association of Insurance and Financial Advisors, a 39 year Life Qualifying member of the Million Dollar Round Table, a four-time Court of the Table, and a two-time Top of the Table member of the Million Dollar Round Table, as well. Additionally, Brian has been a leader of his agency of the John Hancock Hall of Fame, served as President of the Hampton Roads Estate Planning Council and other industry jobs, and serves on the State of Virginia CE Board. Over the years, Brian has assisted many individuals and corporations in discovering their long-term financial goals. Once a set goal is in place, Brian utilizes his expertise to identify the proper strategies and products needed to complete the process.

Brian received a degree in Communications from the University of West Florida, where he attended on a scholarship for Theater Arts (Acting). He has completed his CLU professional certification, and received the AEP, Accredited Estate Planner Designation in 2009. Today, Brian continues training and education.

In addition to being dedicated to his professional life, Brian has also devoted a tremendous amount of time to community service. Brian and his wife, Carol, have five sons ranging from age 34 to 42, along with 11 grandchildren. Coming from such a large family, it's easy to see why Brian feels extremely passionate about the March of Dimes Foundation. He is a strong supporter of children getting a good start in life and has helped to give them that chance for the past 30 plus years by serving on The March of Dimes Executive Board, serving as State Chairman of the Walk America Program, and serving as past Chairman for the Tidewater Chapter of the March of Dimes, as well as State Chairman for the state of Virginia. Brian was the 2014 Hall of Fame honoree of the March of Dimes. He was also a distinguished Lieutenant Governor for Kiwanis and a founding board member of Resource Bank (now Fulton Bank).

*Our mission is to value your **Goals** and protect your **Needs** through our professional **Guidance**.*

