

Adam Winfield

Financial Representative



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The Frieden Agency

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Adam Winfield joined The Frieden Agency in 2014. Having worked in a variety of sales environments, Adam learned that client service is the cornerstone of any successful business endeavor. When it comes to collaborating with clients, Adam's whole business strategy is based on building trusting relationships. He is strongly committed to finding the best product to meet his clients' needs and then delivering amazing follow-up service. Following in his father's footsteps, Adam is the third Winfield son to join The Frieden Agency.

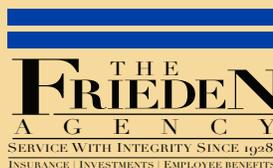
Adam has drawn upon years of participation in sports to help develop a team-oriented and comprehensive approach to employee benefits. He uses those same skills and teamwork when working with individual clients to help develop a plan to meet their specific needs and goals. His primary focus with the Agency is wealth protection through tools such as life, disability, and long-term care insurance.

Adam received his Bachelor's degree in International Studies with a focus in World Politics from Virginia Tech in 2002. Prior to graduating, Adam got involved with a work abroad program through Virginia Tech, which gave him the opportunity to spend three months in Bonn, Germany. In 2004, he returned to Germany, where he spent 16 months working for the Department of Defense. It was there that Adam developed a deeper understanding of diverse cultures and people from all walks of life, which is something that continues to help him build both personal and professional relationships.

In 2007, Adam met his wife, Veronica, who was doing an au pair program in Virginia after recently finishing up her final year at a University in Cordoba, Argentina. Adam and Veronica got married in 2009 and currently reside in Virginia Beach, Virginia with their two beautiful daughters, Isabell and Julianna, and their son, Jeremiah. Outside of the office, Adam enjoys spending time with his family, playing basketball and working out.

As an active member of the community, Adam has coached the Great Neck Buckeye's football team, and has volunteered for the March of Dimes.

*Our mission is to value your **Goals** and protect your **Needs** through our professional **Guidance**.*



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